pwc

Fit For Future Procurement
Data driven and technology enabled

Next level procurement with maximum business impact

Unlocking value, growth and profitability

Time for change…

Product and service life cycles are shorter, change faster and data driven decision making -next to digitization- is crucial for success.
In order for procurement realize maximum business impact, they have to become and stay fit for future and think about how to best incorporate:

- Increasing demand for flexibility regarding supply and suppliers (amplified by for instance Covid and Brexit)
- Digitization, automation and analytics as they enable more impact, and drive value and efficiency
- Evolving work and workforce
- Shifting consumer and stakeholder expectations on sustainability and responsible entrepreneurship

Our integrated solution is key

Our approach focuses on delivering a procurement target operating model that integrates structure, processes, people, data and tooling in such a way that it is agile, data driven, cost effective and delivers end to end value both from business and procurement perspective.

Based on our extensive experience in this field, we incorporate relevant benchmark material and best practices to make a best suited P-TOM design for your organization.

We have relevant (in house) expertise in and experience with the leading digital procurement solution providers (such as ERP vendors and vendors of source-to-pay suites).
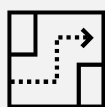
Our Approach

- The **procurement strategy**, derived from the business strategy is our starting point. This gives direction to the procurement organizational and process design

- Crucial in this design is to create real **end-to-end delivery processes** making people responsible for an outcome that **delivers value**, not only for a single process step

- **Compliance by design** is incorporated in the roles and responsibilities that we design for people to perform their tasks, making that your organization is compliant and in control at all times

- People are supported in their tasks by data and tooling. New **cloud based tooling solutions** deliver **best practice process design,** reducing exceptions, increasing modular flexibility and limiting time and risks of keeping tooling solutions up to date

Technology

Leadership — People — Process — Change

Strategy

Data — Structure

Culture

The benefits to your business

Realize business value and reduce cost

Simplified and standardised processes

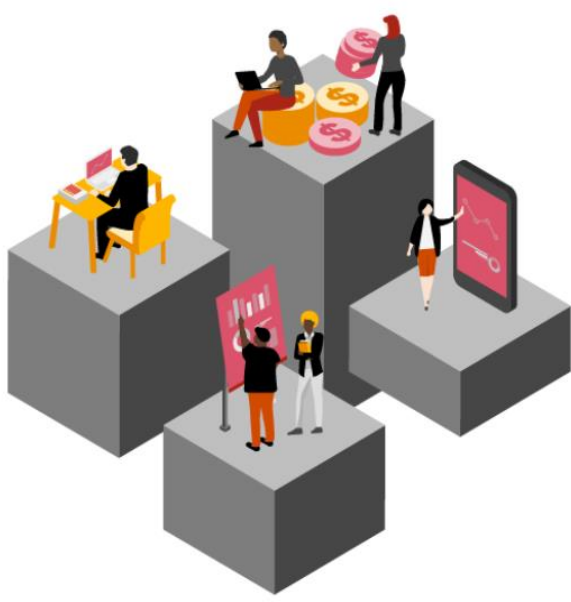**Data Analytics and technology to enable future growth**

Empowered and digitally enabled workforce

Tax benefits and robust tax position

Optimised working capital

We help our clients navigate the changing digital landscape by upskilling capabilities and transforming the way to create value through procurement

Why partner with PwC?

◆ **Global reach and experienced team:**
Globally, we have 1400+ procurement consultants, combining procurement experience, digital skills and sector knowledge, supported by a wide network of functional subject matter experts.

◆ **Knowledge, methods & tools:**
We have a proven methodology and framework, supported by tools and templates that allow us to deliver both rapidly and efficiently.

◆ **Proven track record and sustained results:**
PwC has a globally market recognized leading position in procurement. Our approach provides an end to end perspective, supporting our clients in defining and implementing a future proof operating model enabled by the right capabilities and the right technology.

◆ **Breadth of capabilities:**
We are able to leverage the breadth of PwC's sector and functional skills to support our clients. We can bring to bear the expertise of professionals in Tax, Working Capital, Risk Assurance, HR and Legal to maximize the value we identify.

A selection of our capabilities…

Maturity scan	Digital Org. design	Spend Analytics
Process Mining	Category management	Supply risk management
Contract Analytics	Strategic Workforce Planning	Savings/ sustainability tracking

Design your Dream Team

Strategic Workforce Planning supports you in identifying, designing and developing the right workforce to succeed in the digital area

Get in touch

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