

SCF Barometer

2017/2018



Supply Chain Finance Community
Bridging physical and financial supply chains

The SCF Barometer - introduction



SCF Barometer 2017



Goal of the survey

Understand the current position and awareness of SCF, and implementation drivers & critical factors



Profile of the respondents

- Diverse range of functions
- Variety of industries & size
- Global view
- Varying levels of SCF maturity

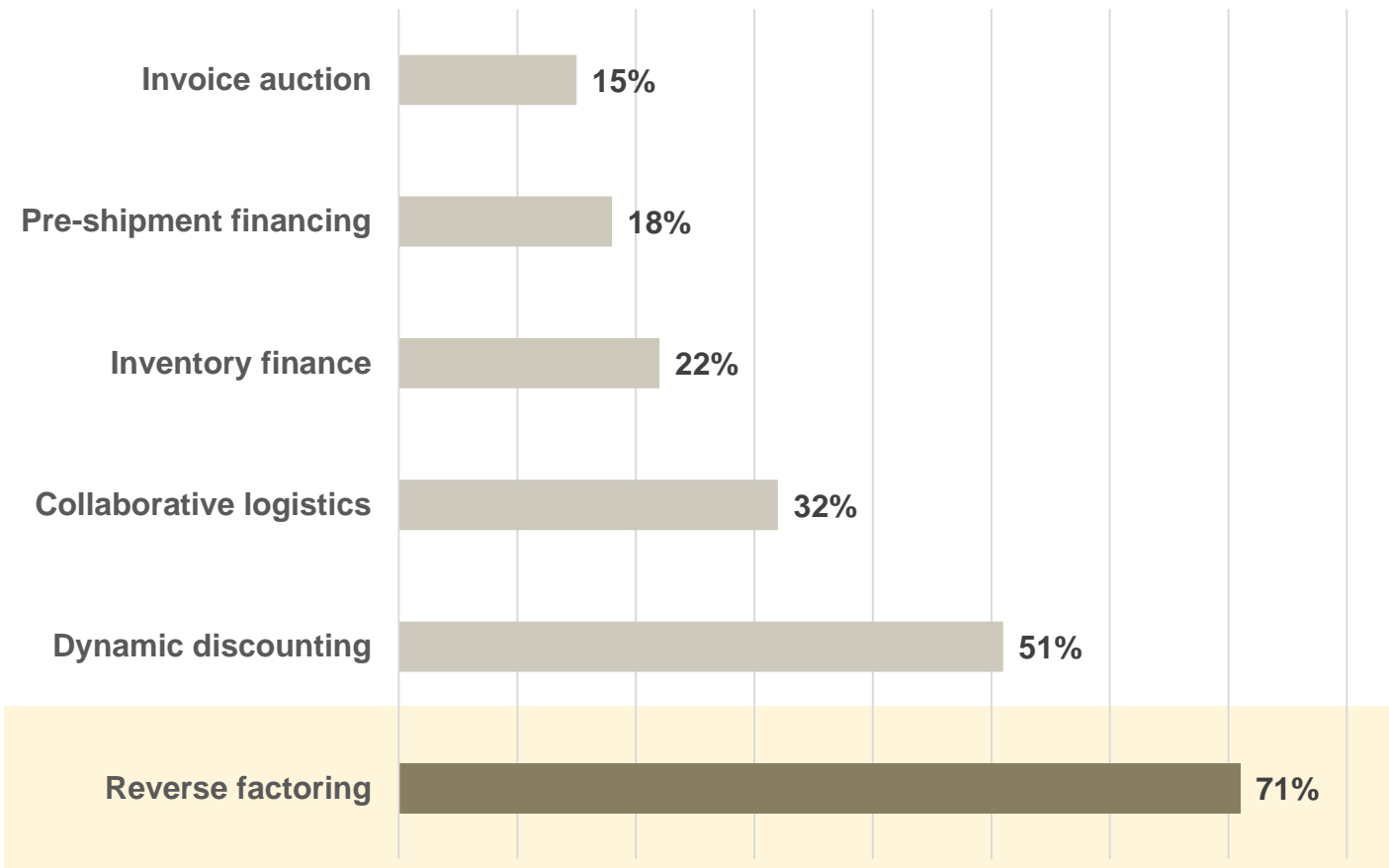


Key questions

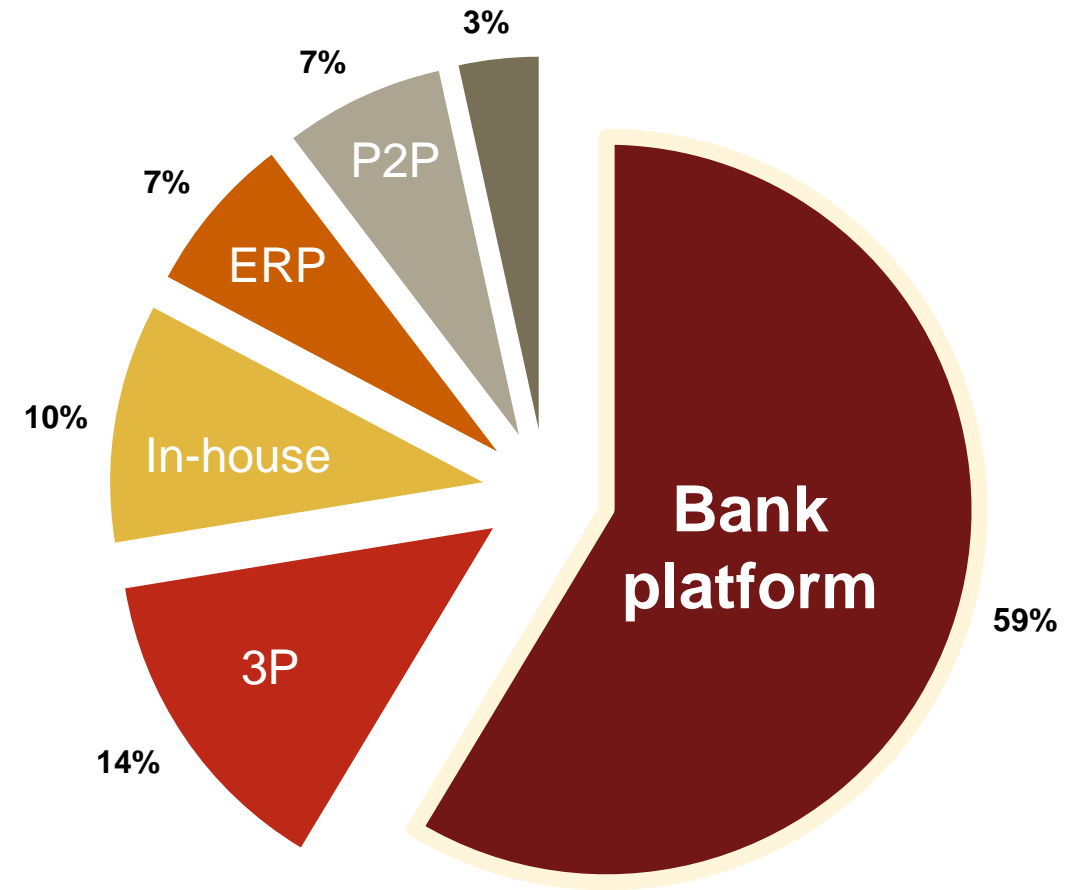
- What are the reasons to implement or investigate a SCF implementation?
- On what basis are suppliers eligible to join the SCF programme?
- What are the key success factors and bottlenecks?
- Which department is initiating the SCF programme?
- How will the SCF programme develop?

Despite a changing landscape, reverse factoring on a bank platform remains the most widely used SCF option

SCF option awareness: 'We know well how it works'

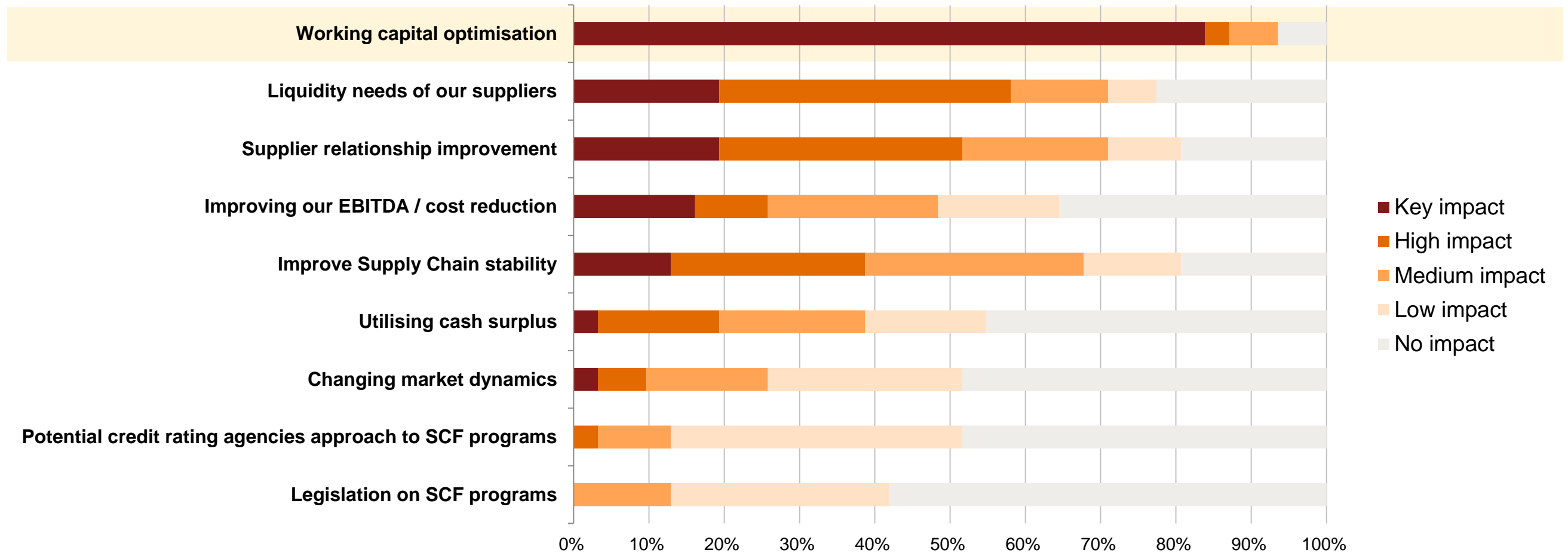


SCF technology used amongst Rev. Fact. users



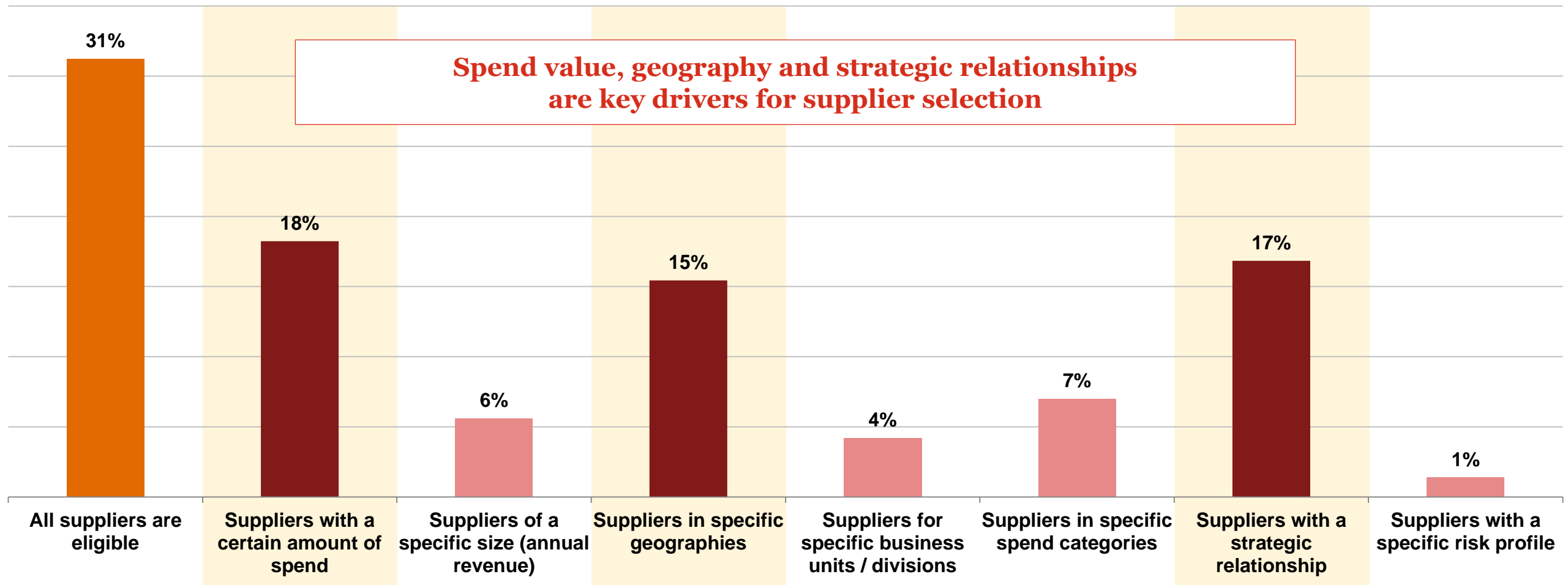
Working capital optimisation is (still) the most important reason for implementing a SCF programme

Principal reasons for implementing a SCF programme



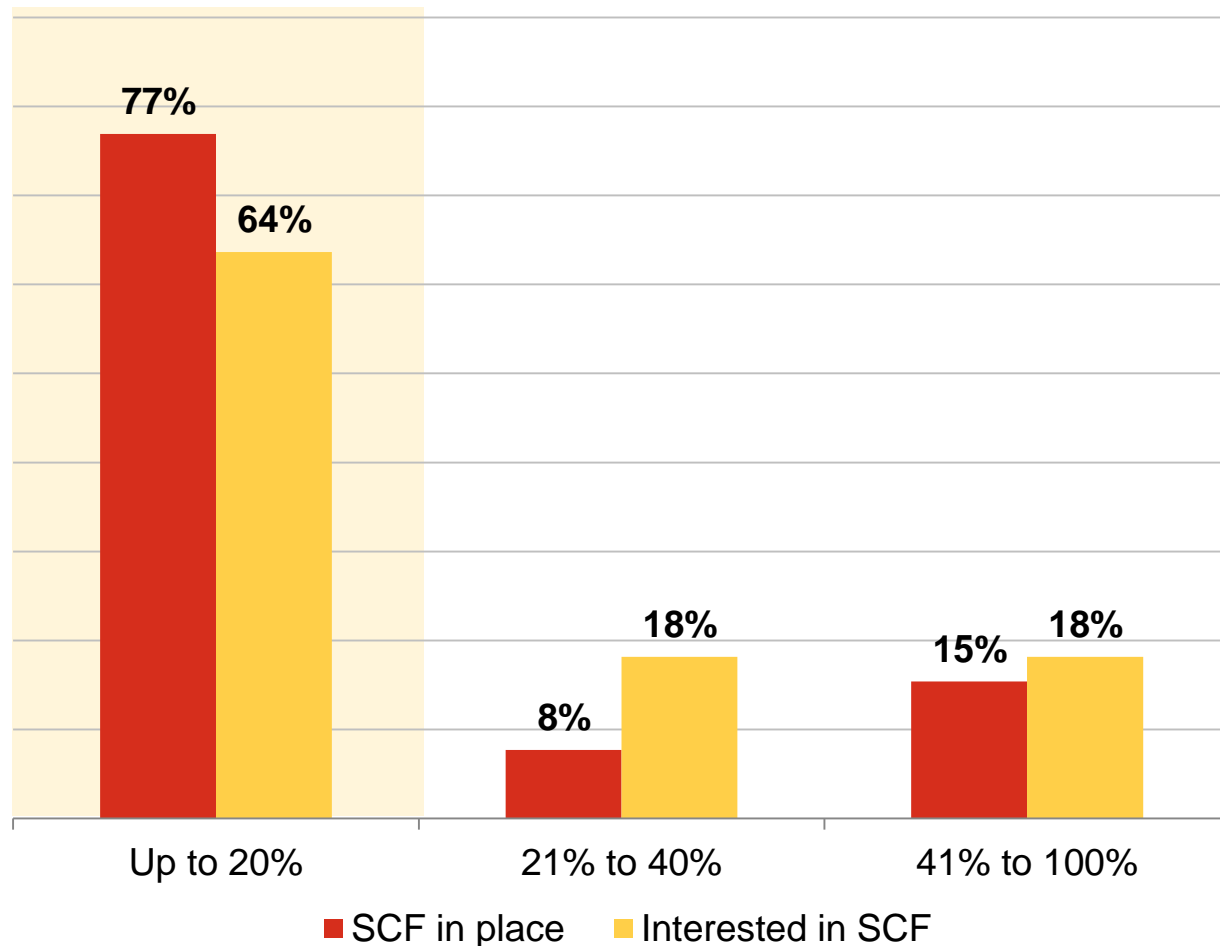
For 1/3 of the SCF programmes all suppliers are eligible

Supplier selection criteria - Respondents running a SCF programme

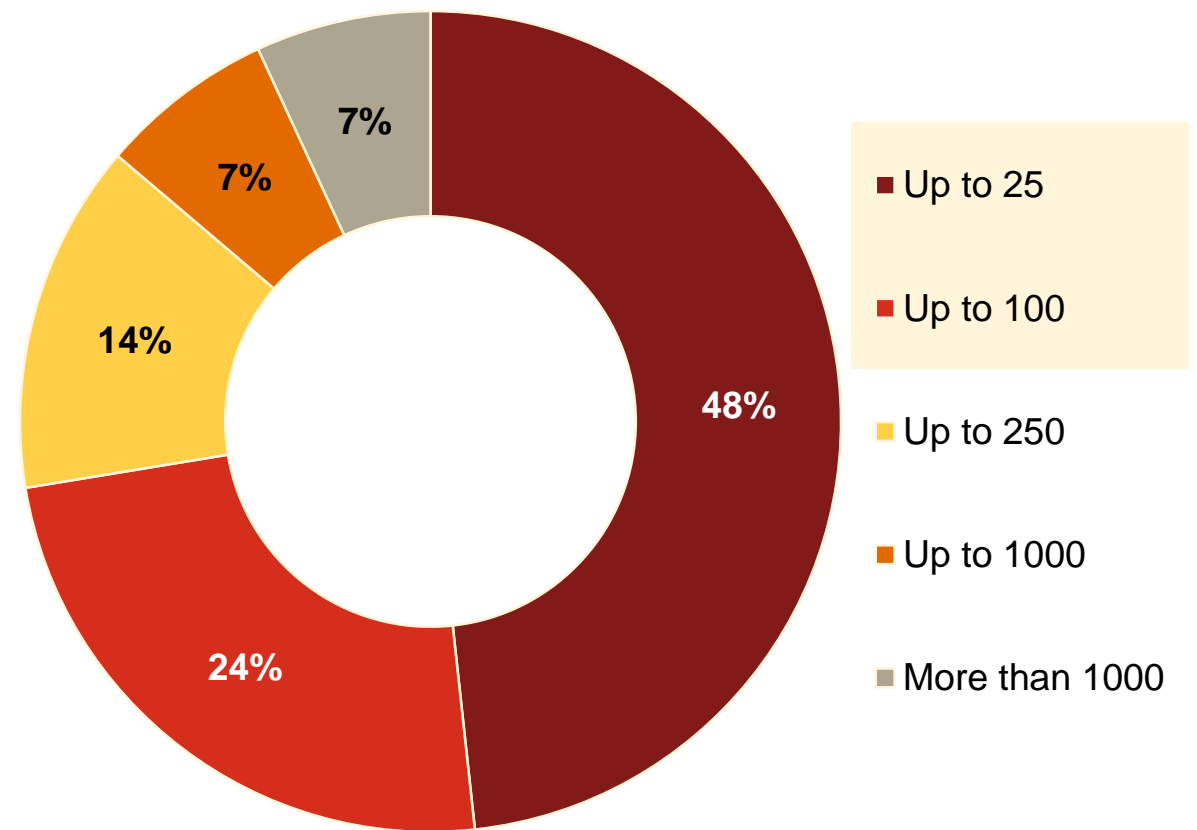


A typical SCF programme for respondents covers 20% of spend value and less than 100 suppliers

Spend covered by SCF: actual vs expectations



Number of suppliers who joined the programme

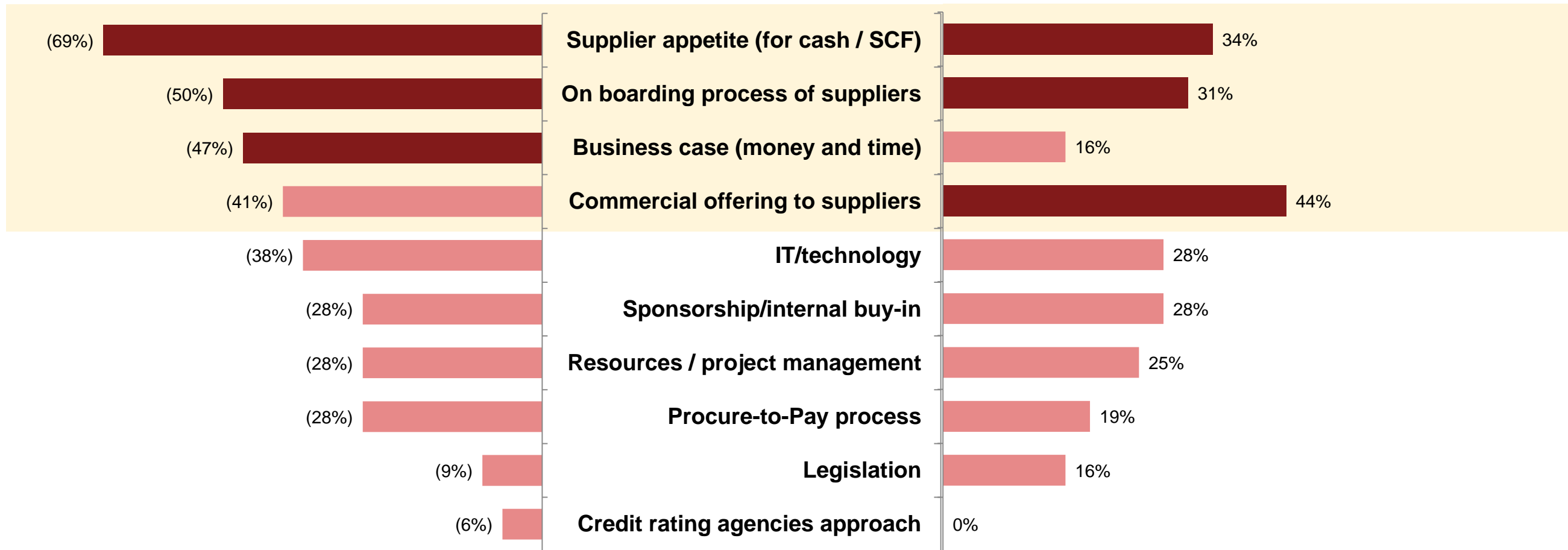


Supplier appetite, on boarding process, and business case are the key success factors for a SCF programme

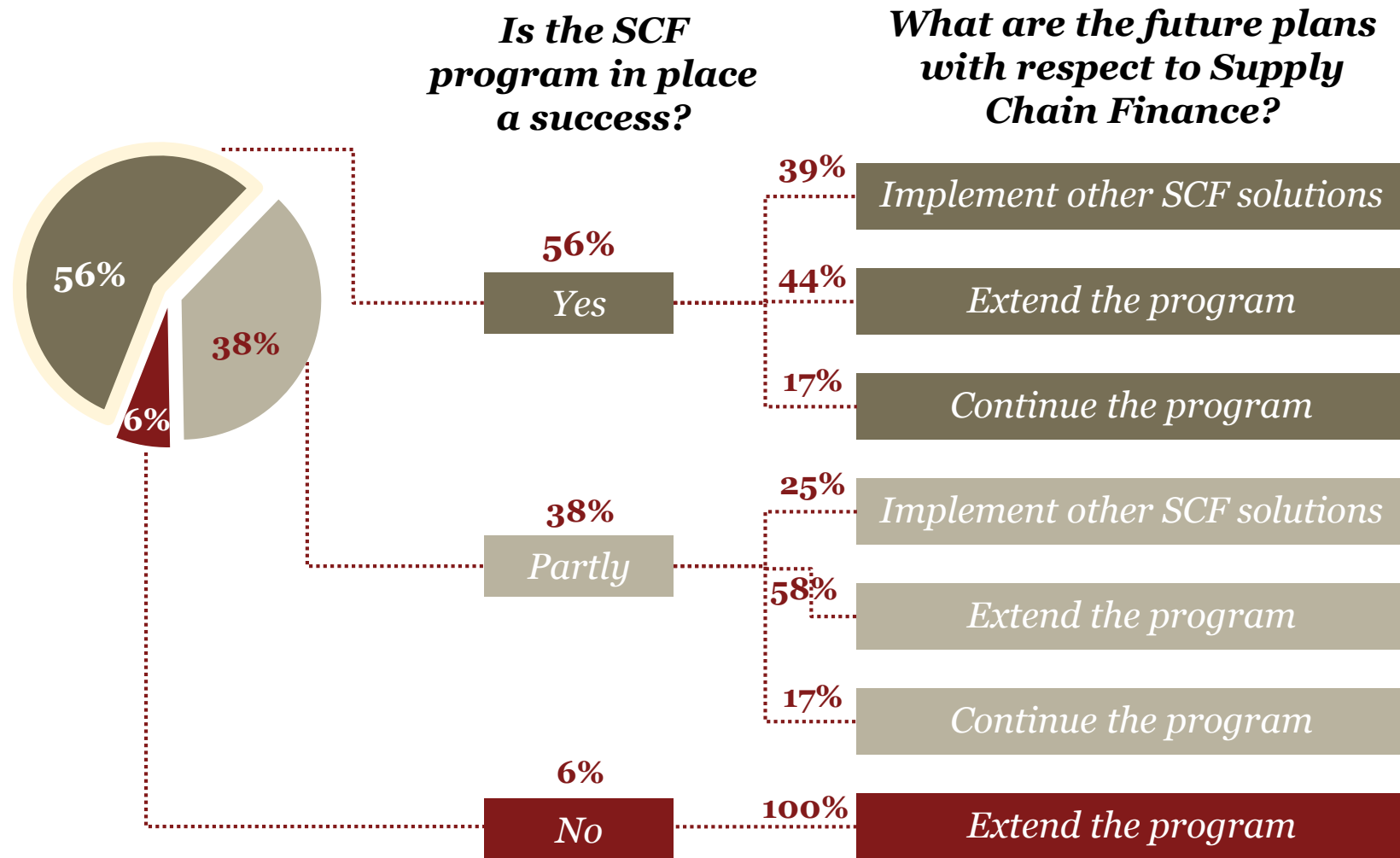
Key success factors

Factor

Bottlenecks

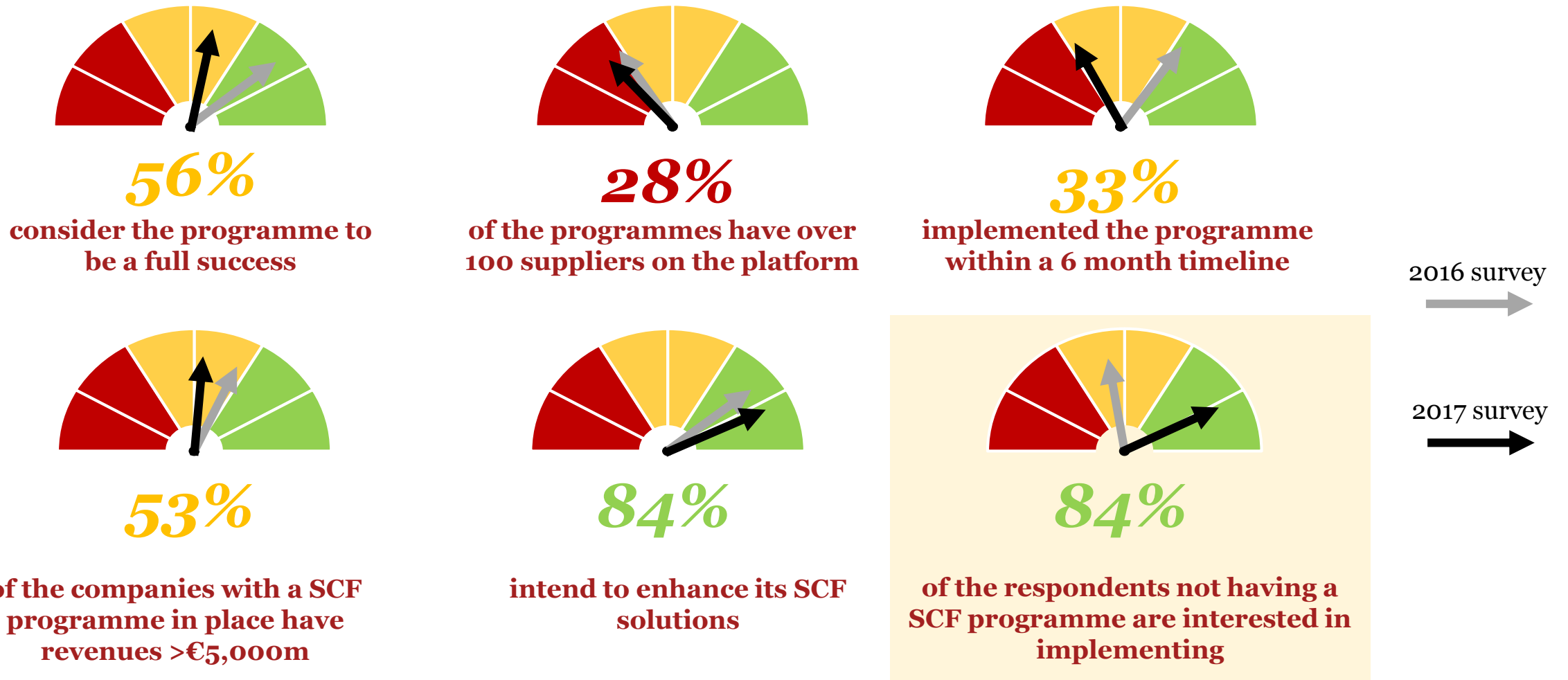


SCF programmes are generally viewed as a success



>80% of participants plan to extend their programme or implement other SCF solutions

There is an increasing awareness over the past few years, driving appetite for introducing or extending SCF solutions



download the report from scfacademy.org



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