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## *Hot topics treasury seminar*

Beheerst nieuwe regelgeving  
ook uw agenda?  
13 juni 2013



**pwc**

# ***Transparency, reliability and process efficiency are key in forecasting and reporting processes***

## **Opinions**

*“It’s **not a problem of too little information** – we have plenty of forecasts. The problem is they are produced from **different sources, and tell different stories...**”*

*“We are **not sure how the businesses put together the forecast data** they send us, and I am sure they don’t understand why we need it or how we’ll use it – **leading to misunderstandings, wasted effort and poor information...**”*

## **Facts (PwC Cash flow Excellence Study )**

44% of the corporates are aiming increased data transparency and reporting significance.

40% of the corporates are looking for means to increase the degree of automation for cash forecasting and reporting

45% are not satisfied with the quality of the produced forecasts, especially for the mid-to long term horizons

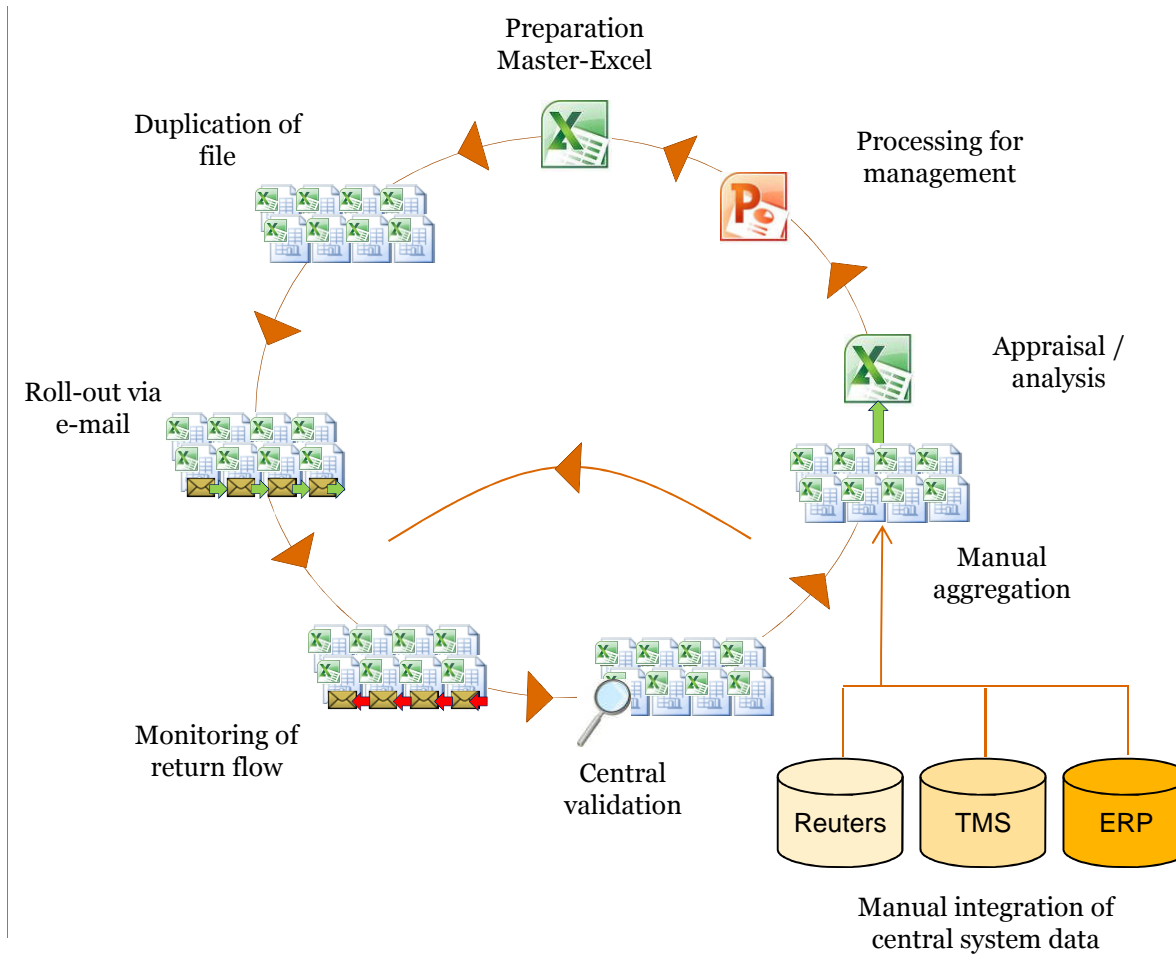
## *Despite limitations, Excel often serves as forecasting tool due to flexibility and ease of use*

### Advantages:

- Easy to use & flexible
- „close“ to operating department

### Disadvantages:

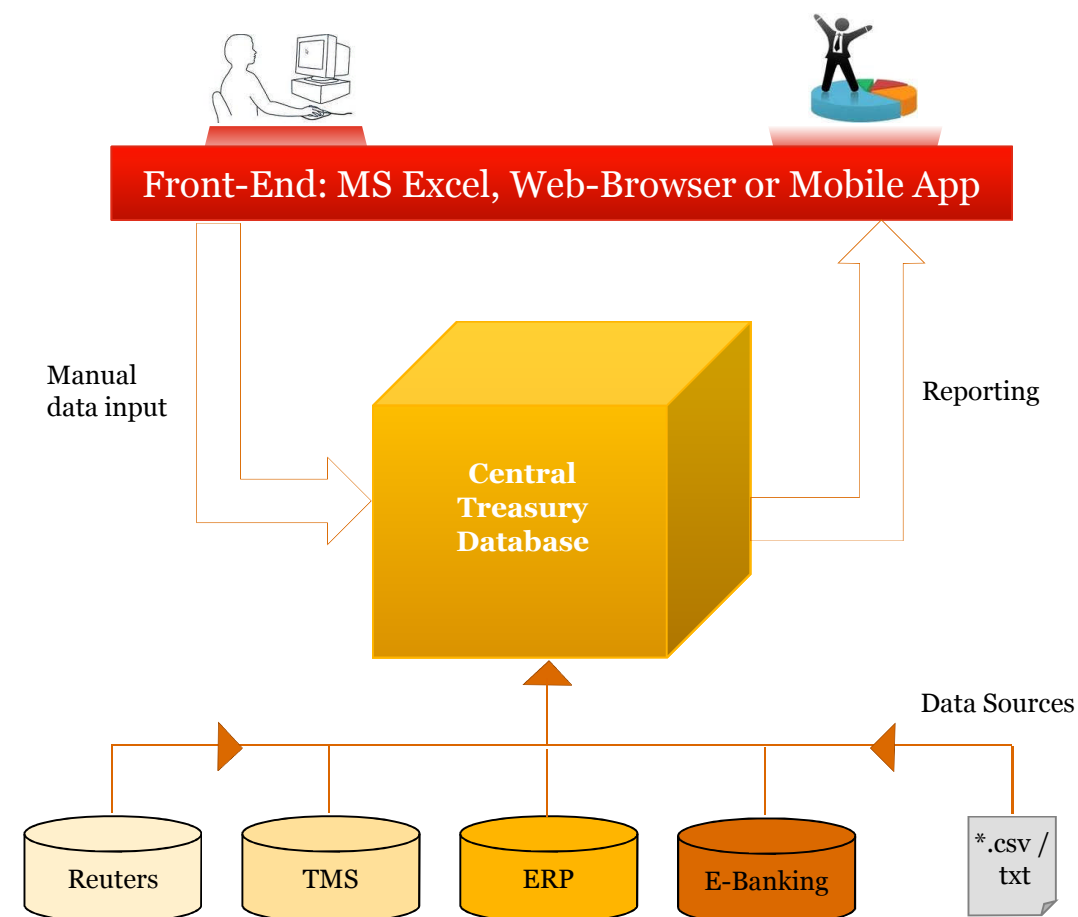
- Error-prone & not audit proof
- Time-consuming aggregation
- Generally high degree of manual work
- Waste of valuable human resources
- Significant delays in the availability of important data
- Lack of multi-user-ability
- Insufficient ability to integrate in system landscapes



## ***Treasury Intelligence combines flexibility and business user orientation with scalable IT solutions***

### **Advantages:**

- Establishing a „Single Point of Truth“
- Realizing „Straight Through Processing“ via interfaces and automation of calculation / analysis steps
- Multidimensional data model
- Read / Write access to data through various front-ends
- Multi-User capability
- Immediate availability of data, greater transparency and validity



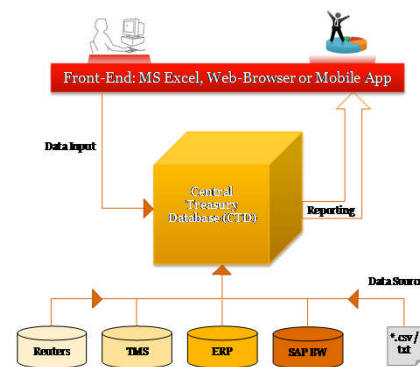
## ***Profit from efficiency gains, increased data transparency and independence***

*Efficiency* by reducing manual workload

*Speed* through the set-up of Straight-Through-Processing

*Tailor made* by covering individual requirements

*Security / Scalability* through robust technical platform and user rights concept



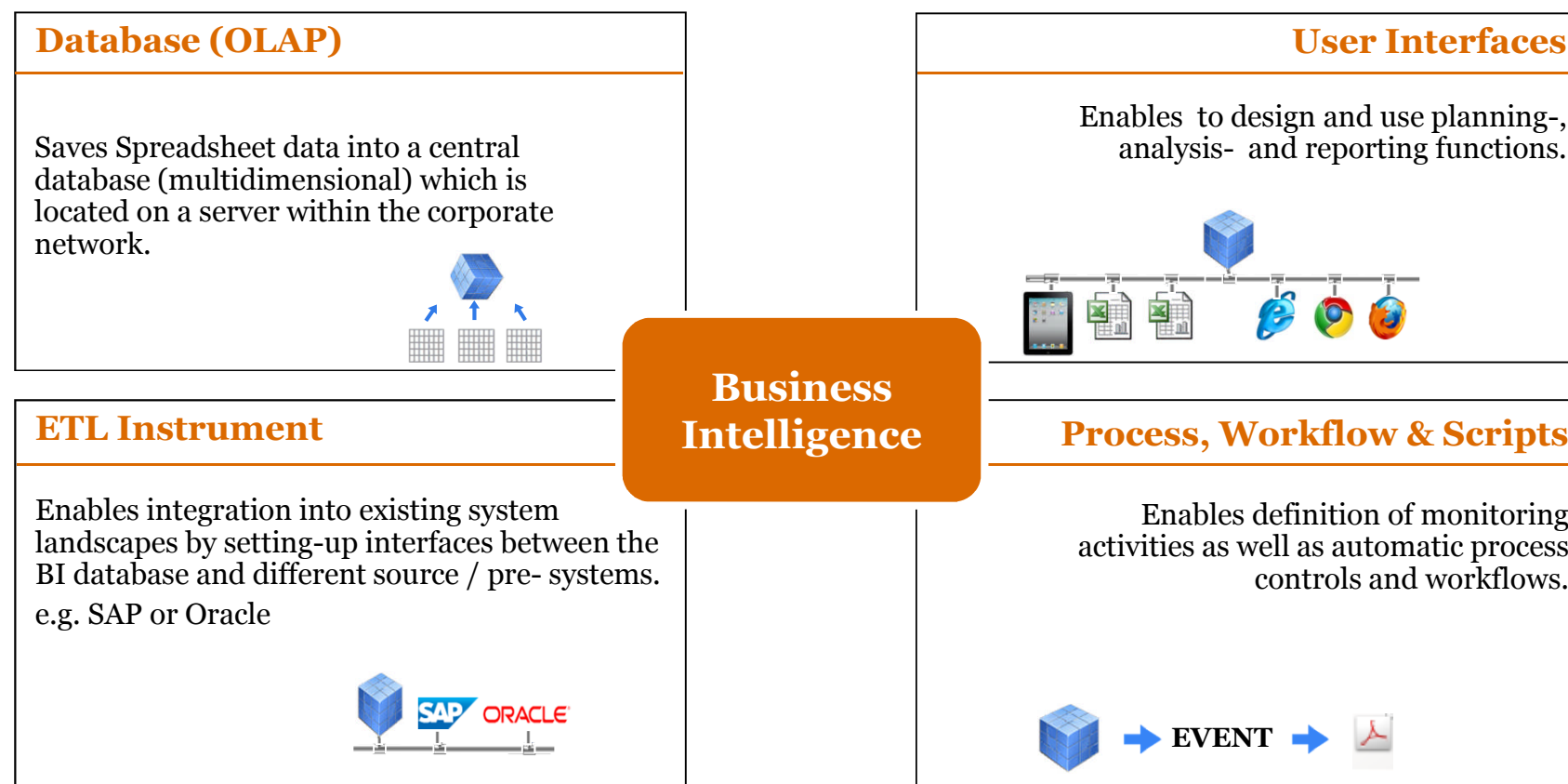
*Transparency* by enabling data analysis from multiple perspectives

*Flexibility* by business user orientation

*Independence* by self service BI approach

*Validity* through central data management and automated data integration

## *Technical components of a BI technology*



## ***Key success factor: the appropriate technical platform for the specific requirements***

### **Criteria**

- Spreadsheet approach
- Simplicity and ease of use
- Flexibility
- Excel-Integration and Web-Front-End
- Writeback functionality
- Implementation time
- Performance / Scalability
- IT-Strategy
- Costs

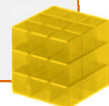


## *4 steps from an idea to an operational solution*

Design of application and functionalities in MS Excel



Definition and setup of database within MS Excel



Configuration of interfaces to pre-systems with ETL Server



Definition and configuration of user-right concept



Transformation to Web-Application with „button click“



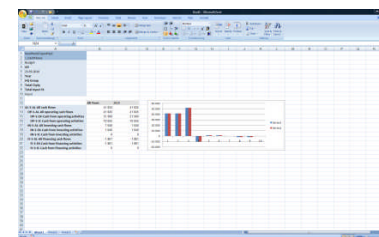
System-administration using either Web- or Excel Front-End



Data input via Excel or Web

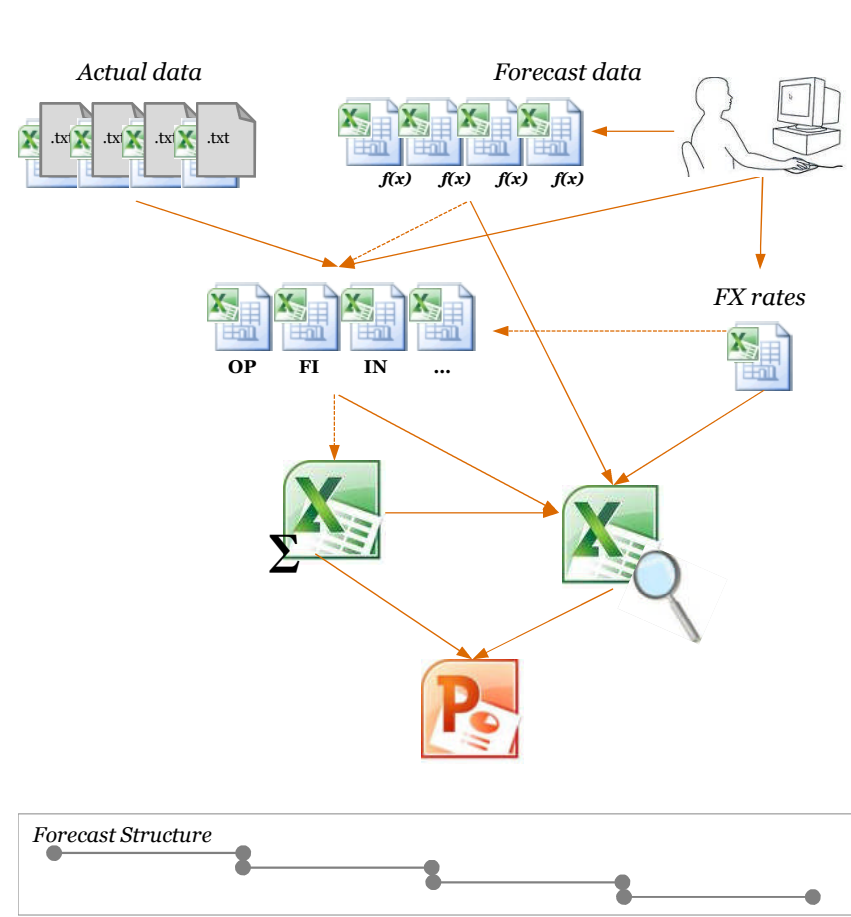


Reporting in Excel, Web or Mobile App



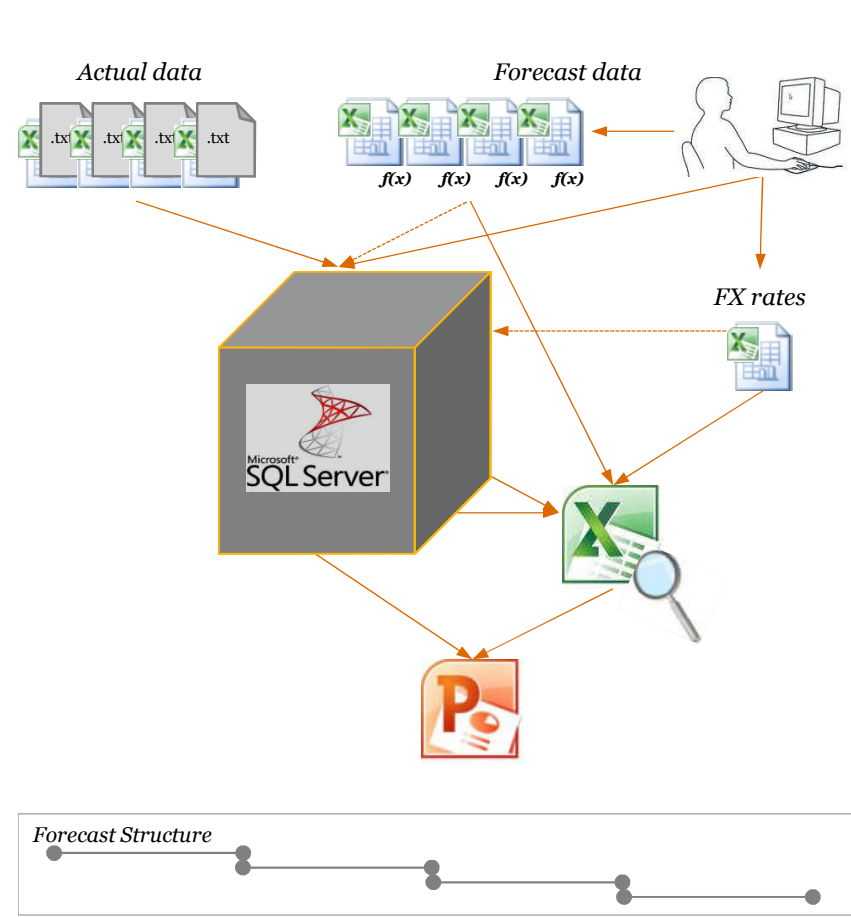


# Client case: design and implementation of a cash forecasting solution



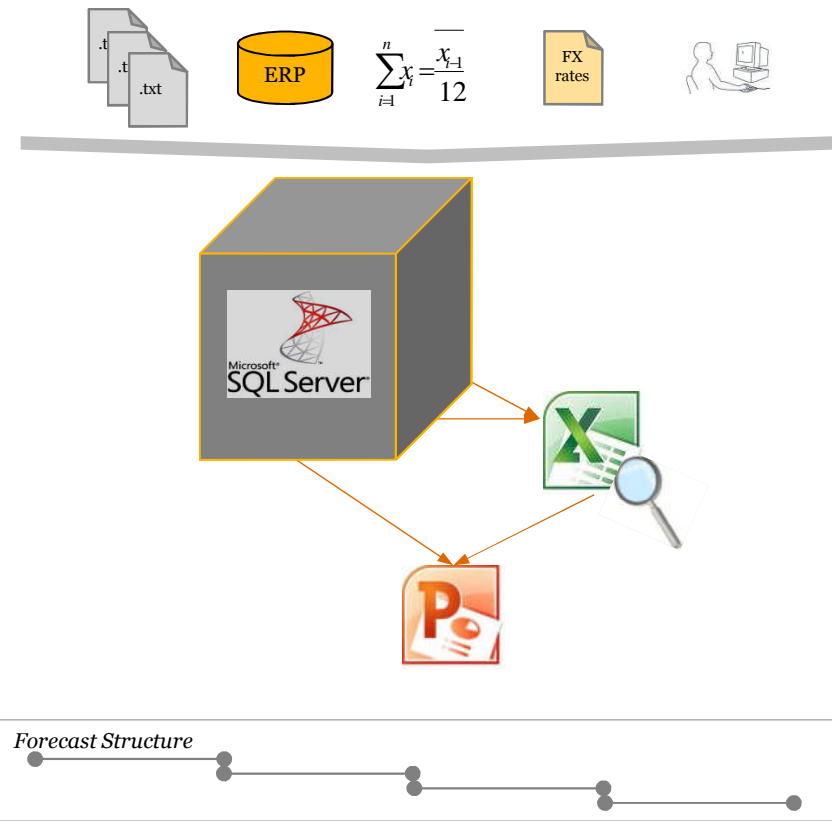
	From ...	to ...
System	Excel based forecasting model	Web-based forecasting solution based on a Business Intelligence platform
Auto-mation	Time consuming an error prone manual steps to create the forecast and corresponding reporting	Integrated forecasting and reporting suite with database calculations, reducing the manual workload to a minimum -> "Straight through processing"
Data sources	No interfaces to any operational pre-systems and manual data collection	Interfaces to relevant pre-systems (ERP / market data) and statistical methods to produce long term forecasting data based on historic actuals
Reporting	Manual report generation based on multiple, non-integrated data sources	Comprehensive web-based standard reporting and ad-hoc reporting capabilities based on centralised and homogenous database -> "Single point of truth"
Data Analysis	Burdensome data collection, validation and manual aggregation	Provision of automated scenario calculation and data analysis functions on all levels of detail
Forecast structure	One year non-rolling horizon based on daily granularity	One year monthly rolling horizon based on different granularities (i.e. short-term and long-term)

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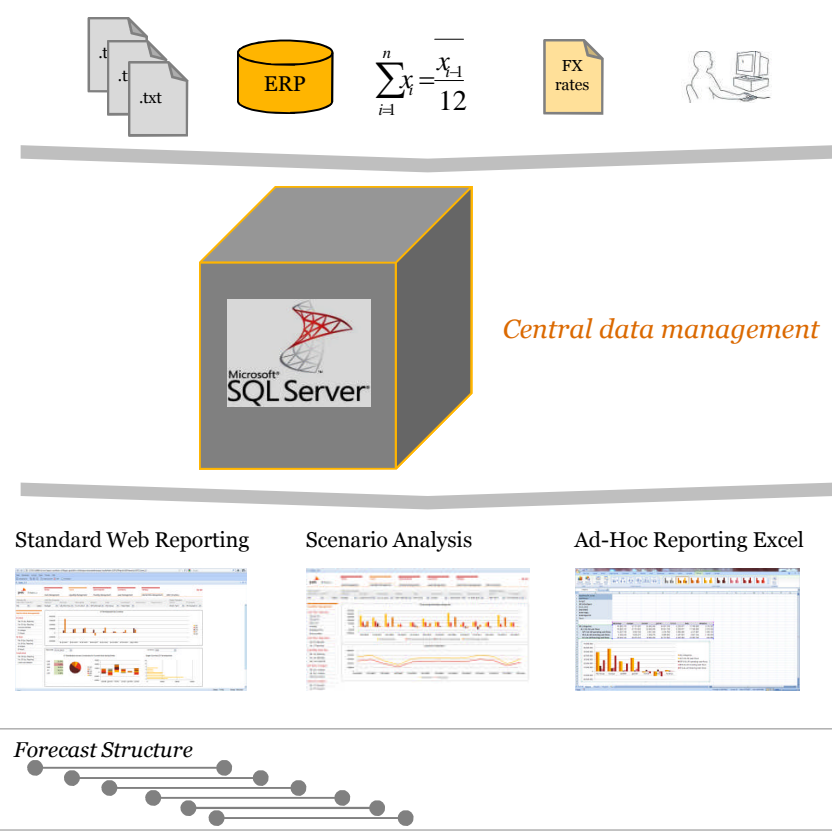
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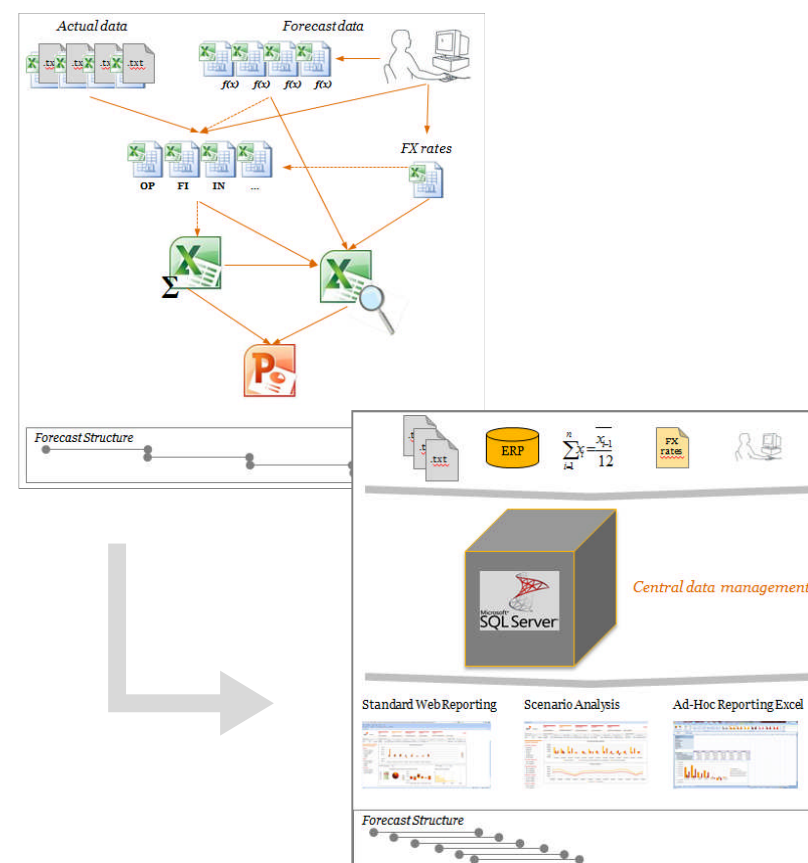
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## *Client case: design and implementation of a cash forecasting solution*



### **Treasury Intelligence - Design and implementation of a cash forecasting solution**

Together with PwC Corporate Treasury Solutions, we have optimized our cash forecasting process by implementing a tailored treasury planning and reporting solution based on the Microsoft BI stack.

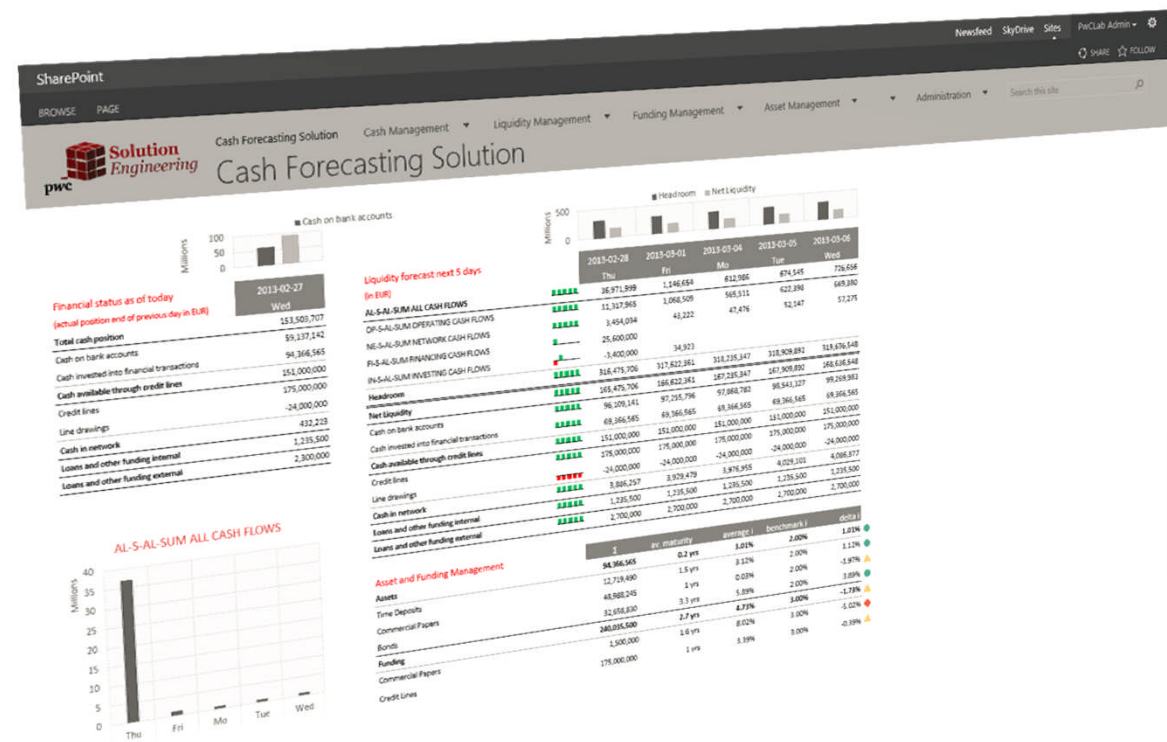
The high degree of automation and the sophisticated data model enables us to focus on value adding data analysis and managing liquidity risks comprehensively.

By providing both - best practice treasury expertise as well as profound methodological and technical knowledge - a solution has been provided that perfectly supports our individual processes.

### **Chris Briké Treasurer**

bpost limited company under public law

# Live Demonstration




Hot topics treasury seminar  
PwC

13 juni 2013  
14

# Treasury Intelligence

## Our credentials

 Retail CO2 Reporting 	 Technology Management Reporting Reconciliation 	 Technology Liquidity Planning & Financial Reporting 	 Technology Indirect Cash Flow Planning 	 Consumer Balanced Scorecard & Value Driver Tool 	 Financial Services Fraud Risk Monitoring 	 Logistics Cash Forecasting 
 Energy IAS 39 Checklist 	 Technology Credit Risk Management 	 Trade Treasury Reporting 	 Technology Cash Forecasting & Liquidity Reporting 	 Technology Indirect Cash Flow Planning 	 Automotive Cash Forecasting & Financial Reporting Sales Controlling 	 Energy Contract Management Risk Management 

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