

SIEF Health Check

Managing the risks and revenues of REACH data and cost sharing

The SIEF Health Check supports you to reduce risks and to increase revenues

Manage the complexity of cost sharing under REACH

Provide complete proof of costs and revenues

Reduce the risk of potential disputes, incomplete revenues and costs



SIEF Health Check

Is your SIEF administration “2013 proof”?

The complexity of cost sharing under REACH is one of the major concerns for REACH directors. Lead registrants struggle to fully recoup the costs made. Additionally, lead registrants are vulnerable to disputes and potential court cases. On top of that, registrants run the risk of getting into VAT and corporate income tax issues. Even today, we experience that many 2010 registration dossiers are not settled due to uncertainties and ongoing discussions on cost sharing and allocation.

PwC draws on experience gained from helping companies with the 2010 registrations. We believe a robust SIEF administration is the best approach to comply with the objective of fair, transparent and non-discriminatory cost sharing in SIEFs. Our approach to SIEF administration can improve the completeness of revenues of your SIEF.

Our best practice as a reference

Under REACH, the lead registrant faces a series of SIEF obligations such as

- ✓ Submitting the joint registration dossier
- ✓ Managing the data sharing process
- ✓ Running the SIEF for the entire lifetime, including incorporation of new comers, providing future updates of the joint registration dossier, etc.

As a result, you as a lead registrant are challenged to set-up and maintain a SIEF administration.

PwC supports companies in a lead registrant position to manage their project and SIEF finances. Our clients collaborate in consortia or work on their own account. Several incorporate a special purpose legal vehicle to fulfil their SIEF obligations. In all cases, we have experienced that the set-up and maintenance of a SIEF administration is a complex task.

SIEF Health Check

To offer you the opportunity to check your existing SIEF operations against industry best practice, PwC has developed the *SIEF Health Check*.

We will check the adequacy and completeness of the received documentation against the minimum requirements as documented in the PwC *SIEF Health Check*, which includes industry’s best practice.

The *SIEF Health Check* results will provide you with an understanding of the possible gap between the current status of your SIEFs versus the best practice SIEF operations. These results can be used as starting points for remedial response to issues identified in your existing SIEF administrations. Furthermore, the results can be considered as lessons learned for the joint registrations to be managed in the 2013 SIEFs.

What do we do?

During the *SIEF Health Check*, we will assess availability, adequacy and completeness of at least the following items:

Agreements:

- ✓ Consortium, SIEF and other cooperation agreements
- ✓ Data sharing agreements
- ✓ Letter of Access

Cost sharing:

- ✓ Dossier valuation principles
- ✓ Cost allocation administration

Surveys:

- ✓ Substance sameness survey

Administration:

- ✓ Financial accounting
- ✓ Tax administration
- ✓ SIEF progress reports & distribution lists

Are you ready for 2013?

The *SIEF Health Check* includes an assessment of the impact of foreseeable scenarios which are likely to occur the coming years, such as a new co-registrant requiring proof of costs within 30 days or local tax authorities auditing the lead registrant's VAT treatment.

The analysis of the impact of foreseeable scenarios will result in a forecast of hidden costs and/or revenues until the SIEF termination date.

In a management letter, we will summarize our most important findings and recommend improvements for your SIEF administration.

Our REACH services include

- ✓ SIEF Financial management & secretarial support
- ✓ REACH Programme management
- ✓ Dossier valuation advisory services
- ✓ REACH assessments & audit services
- ✓ REACH Trustee services
- ✓ Supply risk assessment
- ✓ Socio-economic impact analysis

PwC supported a chemicals manufacturer to realize a 57% increase of the value of the data to be shared, representing a value of 1.2 M€

57%

Our experts can deliver added value by helping you to manage the risks and maximize the opportunities associated with REACH

For more information about our SIEF Health Check, please contact:

Hans Schoolderman

Partner

Tel: +31 (0)88 792 76 58

hans.schoolderman@nl.pwc.com

Geoffrey Schouten

Manager

Tel: +31 (0)88 792 61 33

geoffrey.schouten@nl.pwc.com

PricewaterhouseCoopers Accountants N.V. (KvK 34180285)

Thomas R. Malthusstraat 5

P.O. Box 90357 - 1006 BJ - Amsterdam The Netherlands

© 2011 PwC. All rights reserved. Not for further distribution without the permission of PwC. "PwC" refers to the network of member firms of PricewaterhouseCoopers International Limited (PwCIL), or, as the context requires, individual member firms of the PwC network. Each member firm is a separate legal entity and does not act as agent of PwCIL or any other member firm. PwCIL does not provide any services to clients. PwCIL is not responsible or liable for the acts or omissions of any of its member firms nor can it control the exercise of their professional judgment or bind them in any way. No member firm is responsible or liable for the acts or omissions of any other member firm nor can it control the exercise of another member firm's professional judgment or bind another member firm or PwCIL in any way.